MONTANA WHEAT AND BARLEY COMMITTEE

Summer Board Meeting Northern Ag Research Center 3848 Fort Circle Havre, Montana Conference Room July 2, 2014

The following were present for either a portion of or the entire meeting.

DIRECTORS

Milo Mattelin, Director
Bruce Myllymaki, Director
Randy Hinebauch, Vice Chairman
Leonard Schock, Director

Chris Kolstad, Chairman Frank Schoonover, Director Tom Siderius, Director

EX-OFFICIOS

Ron de Yong, Director, Montana Department of Agriculture Dr. Glenn Duff, Interim Dean; MSU College of Agriculture Byron Grassman, Manager, Mountain View Coop

STAFF

Collin Watters, Executive Vice President Cassidy Marn, Program Manager Steve Becker, Outreach Coordinator Tammy Suek, Administrative Assistant

GUESTS

Justin Loch, Membership Director, Montana Farmers Union Chris Christiaens, Project Specialist, Montana Farmers Union Dave Shelton, Executive Director, Wheat Marketing Center Terry Whiteside, Whiteside and Associates Maia Aageson, Agriculture Liaison, Senator Tester's Office Cort Jensen, Chief Staff Attorney, Department of Agriculture Ben Tiller, Staff Attorney, Department of Agriculture

Chairman Kolstad called the meeting to order at 10:00 a.m. After introduction of guests, Chairman Kolstad called for public comment and heard none.

Director Myllymaki made the motion to adopt the tentative agenda with additions and Director Siderius seconded it. The agenda passed unanimously.

Review of March 31-April 1 and May 8th Board Meeting Minutes

Executive Vice President Collin Watters presented the minutes of both board meetings.

Director Schock moved and Director Schoonover seconded the motion to approve the minutes. The motion passed unanimously.

Financial Review

Executive Vice President Collin Watters presented the Financial Statement and Assessment Collection update. The board requested that Dave Tweet submit a report at

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the fall meeting. Director Schock wanted the minutes to show that this was a record year for collections.

Director Schoonover moved to accept the financial statement. Director Siderius seconded the motion. The motion passed unanimously.

US Wheat Associates

Director Schoonover attended the biotech committee meeting and the talk was mostly about GMO, the wheat quality meeting that was held after the main meeting was centered on gluten strength, and our need for more.

Director Schock attended the International trade committee meeting; the talk was of trade agreements. Executive Vice President Watters liked the speaker from Brazil and the need for more wheat from the U.S.

Chairman Kolstad thought it was a good meeting, U.S. Wheat made a presentation to Director Schoonover for his years of service to the industry.

There was a discussion on the lack of trade teams that the committee is receiving from U.S. Wheat and it was suggested that we should start with the foreign offices.

Montana Department of Agriculture

Director de Yong talked about the need for straw and the new hail insurance system. He had a meeting with John Miller of BNSF, they discussed the possibility of back hauling the fracking cars with wheat to take back to the coast, he told him it was already happening in Minot. He was not as enthusiastic about opening the rail between Helena and Great Falls.

The director let the board know about the restructuring of the Department of Agriculture and some of the changes that have taken place.

<u>Craft Brewer Conference</u>

Director Mattelin talked at the conference about sustainability on the farm; there were at least 9000 participants, next year it will be held in Portland.

Northern Crops Institute (NCI)

Director Mattelin attended the board meeting in Fargo; the new course schedule was discussed. The remodeled feed mill will have its grand opening on August 20th.

STB Meeting in Malta

Director Mattelin met with the STB to discuss some rail issues; he met up with Montana Farmers Union who had 3 producers with them who spoke on issues concerning farmers. Chris Christiaens stressed the need for letters to the STB on the impact the service has on their business.

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MSU Update

Dr. Duff updated the board on the Vice President position, the search committee failed in their first attempt, the committee will choose from the pool of candidates they received from the first round.

The MSU Foundation is now working with corporate sponsors to add to the endowed chair funding. The college's federal grants have increased this year and they are working on the long range building plans to present to the legislature next year.

Barley Breeder Search Update

Director Myllymaki was unable to attend the May search committee meeting, but they will start advertising for the position very soon. Director Mattelin expressed his frustration at how slow the process has become.

"View from the Trade"

Byron Grassman reported that the crop conditions looked great, but there may be an issue with protein. He talked about the rail issues he has been dealing with and they have been getting better.

Program Manager Update

Cassidy Marn let everyone know that the surveys and grow-outs are on track for this year. The office is getting busy with trade teams; the calendar is filling up fast.

Outreach Coordinator Update

Steve Becker updated the board on his travels, he attended the farm fair in Belgrade there were at least 1026 kids who attended. He had a good travel around the state talking to seed dealers but all the information he gathered has changed. The rail meeting had good discussion. The field day in Moccasin only addressed pulse crops. It was much better in Huntley; he went down early to meet with Russell Nimetz to do some radio spots for the committee.

Executive Vice President's Update

Executive Vice President Watters attended the Wheat Stem Sawfly conference in Bozeman it was very detailed and technical. He was at the Craft Brewer's Conference and met and talked to lots of industry people about using Montana Barley. Executive Vice President Watters went to the Montana Economic Development seminar in Havre, and feels that this is something we may someday be involved in.

It was suggested that we ask Dr. Clemante a Nebraska researcher, to be our guest speaker at the Montana Grain Growers Convention in December.

Executive Vice President Watters attended a meeting with the Canadian delegation to talk about the barriers that exist for grain trade between the two countries. He did not think they really understood the issues that exist.

Executive Vice President Watters updated the committee on the new assessment form, the new Montana agriculture magazine and the movie premier.

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Director Mattelin suggested that there is need for a sustainability statement for the craft brewer industry.

Executive Vice President Watters presented a couple of programs that might be helpful to producers including one from NCI and one from Kansas State University.

Transportation Update

Oct. 20-21

Terry Whiteside gave a transportation update including the STB meeting and labor union negotiations at the ports.

Director Mattelin moved to let Terry Whiteside, Executive Vice President Watters and MWBC Chairman prioritize the six trips for Terry Whiteside and pay him \$48,000 upfront to pay for the travel. Director Schock seconded the motion. The motion passed unanimously.

Approval of Staff and Director Travel

New travel events and meetings were added to the calendar.

Director Schoonover moved to accept the new travel schedule Director Siderius seconded. The motion passed unanimously.

Upcoming Events Field Day - Havre Jul. 2 Jul. 4 Independence Day - Office Closed Field Day - Bozeman Jul. 8 Field Day - MillerCoors - Power Jul. 10 Korean Trade Team – Kalispell Jul. 12-15 Field Day - Kalispell Jul. 16 Field Day - AB/InBev - Conrad Jul. 17 Jul. 21-24 Wheat Quality Tour - Fargo, ND Field Day - Sidney Jul. 24 Field Day - Malteurop - North Central Montana Jul. 24 Latin American Buyers Conference - Costa Rica Jul. 29-Aug. 1 U.S. Grains Council Board Meeting - Omaha, NE Jul. 28-Aug. 1 Aug. 2-5 EU Trade Team - Great Falls Aug. 8-13 MT Fair - Billings Aug. 17-? Latin American Trade Team - ? Labor Day - Office Closed Sep. 1 Japanese Mid-Level Trade Team – Great Falls Sep. 13-15 Sep. 16 Field Day - Conrad Sep. 18-19 MGGA Legislature Tour – Bozeman Department of Ag Annual Meeting - Helena - Office Closed Sep. 30 6th Annual MT Brewers Fall Festival – Missoula Oct. 11 Oct. 12-13 2014 MT Brewers Association Conference - Missoula Oct. 12-18 North American Buyer Conference – Hawaii Columbus Day - Office Closed Oct. 13

USGC Export Exchange - Seattle

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Oct. 23-24	Wheat Marketing Center Board Meeting - Portland
Oct. 29-Nov. 1	US Wheat Fall Board Meeting - Santa Ana Pueblo, NM
Nov. 4	Election Day – Office Closed
Nov. 7-8	Celebrate Ag – Bozeman
Nov. 8-13	Latin American Industrial Millers Association (ALIM) -
	Dominican Republic
Nov. 9-12	MT Farm Bureau Convention - Billings
Nov. 11	Veteran's Day – Office Closed
Nov. 20-21	Harvest Montana Conference – Great Falls
Nov. 27	Thanksgiving – Office Closed
Dec. 2-4	Montana Grain Growers Convention – Great Falls
Dec. 8-10	DTN/Ag Summit – Chicago, IL
Dec. 10-13	Producer's Portland Tour – Portland
Dec. 16-18	KSU Milling Program – Manhattan, KS
Dec. 25	Christmas Day – Office Closed

New Business

The next board meeting will take place in Great Falls on October 6 & 7 and the interim meeting will be December 2nd.

Public Comment

Chris Christiaens gave a quick run-down of upcoming event at Montana Farmer's Union including: Field days July 9th; Convention October 23-25; and next year's convention October 25-27, 2015.

Chairman Kolstad adjourned the meeting at 2:45 pm.

Collin Watters, Executive Vice President	Date